



R.J. Corman's use of the TMS auto-charge function has eliminated the man hours necessary to keep track of charges in a spreadsheet. By improving the accuracy of invoicing, it also ensures that R.J. Corman now captures revenue that had been missed in the past. The use of automatic charges has increased switching revenue by 53% from June 2007 to June 2008. In addition, details can be condensed to a single report showing all charges.

FMS enables R.J. Corman to monitor its railcar fleet more accurately, even when cars are out of the country. Because of a greater control over cycle times and proper equipment utilization, R.J. Corman realized a 55% increase in car hire revenue from June 2007 to June 2008. The railroad also relies on FMS to create customized reports for its customers automatically, thereby reducing the number of man hours spent running and e-mailing reports by approximately 260 per year.